

Toccoverde - Mag. Nina Kaufmann-Frank, M.A.

• **Why Toccoverde?**

I like the challenge of international projects. The network of high-level experts in different fields will put consultancy in complex projects to a higher level. I am prepared to add valuable input in terms of risk and opportunity management and compliance.

• **Services to the customer**

For companies I offer consulting services as follows:

- Planning and concept of an enterprise-wide risk- and opportunity management
- Software support and implementation of processes
- Evaluation and improvement of existing risk management systems
- Recommendations for risk reducing and opportunity enhancing measures
- Moderation of risk and opportunity workshops

For Supervisory Board members and executives I offer consulting services as follows:

- Analysis and evaluation of the functionality and effectiveness of an existing risk management system in the company
- On basis of this judgement: Elaboration of questions to the Management Board
- Recommendations for improvements of the existing risk management system
- One-to-One Coachings for Supervisory Board members in the area of risk management including know-how transfer tailored to suit the individual need

In the frame of projects (M&A, investments, change in strategy etc.) I offer risk and opportunity management for each project phase (evaluation, planning, implementation).

My corporate customers receive a future-oriented, integrated steering system which supports the achievement of corporate targets and strategy by reducing risks and enhancing opportunities.

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By making the results transparently my customers will generate trust among their company stakeholders.

Supervisory Board members and executives increase their ability in order to meet their legal obligation to check the proper functionality of the existing risk management. They save time and eventually reduce their own exposure of liability.

- **approach in doing so – motto?**

Risk and opportunity are sometimes very close to each other. It always depends on the angle of consideration.

Cooperation and team work in a respectful manner and the preparedness to check all business processes with regards to risk and opportunity lead to transparency and eventually to competitive advantage.

- **Background**

In 2012 I established my company Nina Kaufmann-Frank Consulting e.U. which offers consulting services for enterprise-wide risk and opportunity management.

From 2004 until 2010 I was Group risk manager of the Böhler Uddeholm Group. I was responsible for the development and implementation of an enterprise-wide risk and opportunity management in approx. 70 subsidiaries worldwide. Thus, I can offer an extensive and longterm international experience in consultancy and implementation.

Between 1994 und 2004 I worked as Senior Consultant at Airport Consulting Vienna in the International Aviation business, and was responsible Vice President for the operational start-up of the aviation logistic company Topcart Ilc. in Orlando, USA. Furthermore, I was consultant for medium-sized companies at CPI Management Services.

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- **Academic base/training**

- 2011 Advanced Coaching, TCN, Austria
- 2009 Böhler Uddeholm Management Academy (BUMA) for Management potentials, Austria
- 2005 Certification for „Certified Corporate Risk Manager“, Österreichisches Controller-Institut ÖCI, Austria
- 2004 Seminar 'Appropriate negotiation in accordance with the Harvard Principle', Coverdale Managementsberatungs - und -trainings Ges.m.b.H., Austria
- 2004 NLP Business Practitioner – Improvement of communication in business, 5P Consulting, Austria
- 2003 Basic NLP in Business – Alumni-Akademie, Austria
- 1998 Persuasive Communication– Schuster Training & Coaching, Austria
- 1997 Developing Women Managers Part I & Part II, Open Business School, Austria

- **Geographical horizon**

Worldwide

- **Languages**

German, English, French, Spanish and Swedish

- **Other**

Woman Award 2008 in the category „Frauen in der Männerwelt“ (Women in a Men’s World) awarded by the “Bundesministerium für Verkehr, Innovation und Technologie (BMVIT)” (Ministry of Transport, Innovation and Technology), Austria